KNOW YOUR
SAN DIEGO MARKET

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ANNE BENGUE
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MICHAEL SAMUDIO
GAC SERVICES

JOHN HUMBLEY
KIDDER MATHEWS

TRACY MURPHY
KILROY REALTY

05.23.2019
4:00-7:30 PM
CENTER
FOR NOVEL
THERAPEUTICS

REGISTRATION AVAILABLE ONLINE AT
WWW.ATDEVENTS.NET
6th Annual
Know Your San Diego Market
A Perspective from the Owner’s Representative, Land Developer, Broker and Workplace Culture Expert

Thursday, May 23, 2019
4:00 - 7:30pm

Two Types of Sponsorships Available: $500 for a Table at the event / $250 to Sponsor the Bar

Location: Center for Novel Therapeutics, 9310 Athena Circle, La Jolla, CA 92037

Program Managers: Deborah Neatherlin, Sr. Account Executive - Life Sciences, Siemens
Nicki Lange, Director of Business Development, CRB

Moderator: John Hundley, Senior Vice President, Kidder Mathews Life Science Practice

Panelists: Matt Masterson, Director, San Diego, BioMed Realty
Tracy Murphy, Executive Vice President, Life Science & Northern California, Kilroy Realty
Anne Benge, CEO, Cultura San Diego
Mike Samudio, Senior Project Manager, OAC Services

Schedule:

4:00 - 5:30pm  Registration, Drinks and Dinner
5:30 - 7:00pm  Presentations
7:00 - 7:30pm  Tour of Center for Novel Therapeutics

About the Venue: The Center for Novel Therapeutics (CNT), at UC San Diego's Science Research Park, is designed to foster collaboration with scientists and clinical researchers with the common goal of accelerating therapies from the research bench to the treatment at the patient’s bedside. Developed by BioMed Realty, the new 137,500 square foot research hub will leverage the strength of the University’s world-renowned doctors and research at the Moores Cancer Center with private sector companies looking to translate research into helping cancer patients throughout the world.

Thank you To Our Annual Sponsors

Platinum

Gold

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**John Hundley, Sr VP, Kidder Mathews Life Science Practice**

John has 15 years of extensive experience in the commercial real estate industry. Joining Kidder Mathews in 2016, he is responsible for developing and delivering strategic advisory and brokerage services on behalf of early-stage, middle market and growth oriented companies in the life science, healthcare, and tech verticals.

Recognized in the life science ecosystem for his passion, thought leadership, and his ability to deliver excellent outcomes, John’s advisory experience includes office, R&D laboratory, and mission-critical production facilities for some of the world’s most innovative start-ups, public biotech, pharma and healthcare companies.

Prior to joining the firm, John helped lead CBRE San Diego’s Life Science Practice, and was one of the youngest participants of their Global Life Science Advisory Committee. John is a member of the Kidder Mathews Life Science Practice group and is responsible for strategic initiatives and new business development efforts in San Diego.

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**Tracy Murphy, Executive Vice President, Life Science & Northern California, Kilroy Realty**

Tracy A. Murphy was appointed Executive Vice President, Life Science in March 2016 and is responsible for the company’s life science activities along the West Coast, an area that includes three of the top four U.S. life science markets. The company currently has approximately three million square feet of life science properties either stabilized or in development and Ms. Murphy will lead the leasing, development and positioning for these assets as well as identify and pursue new development and acquisition opportunities in the San Diego, Los Angeles, San Francisco Bay Area and greater Seattle markets.

Across a 15 year career dedicated life science real estate, Tracy has held leadership roles in a variety of disciplines, including leasing, acquisitions and development.

Tracy joined Kilroy Realty after eight years at BioMed Realty, where she participated on the Executive Committee and was Senior Vice President, Western U.S. and responsible for the strategic objectives for a 10 million square foot portfolio. Prior to BioMed Realty, Tracy was a life science specialized broker at BRE Commercial (now Cushman & Wakefield) for seven years.

She holds a Bachelor degree from the University Wisconsin, Whitewater. Tracy also participates on the Executive Board of Directors for BIOCOM.

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**Mike Samudio, Senior Project Manager, OAC Services**

Mike Samudio has been in the construction industry in San Diego for 22 years and in that period has worked on over 100 projects for life science clients. Clients including, The Salk Institute, The Southwest Fisheries Science Center, Millipore Sigma (SAFC), Regulus Therapeutics, Sherpa Clinical Packaging, Pacira Pharmaceuticals and Ferring Pharmaceuticals.

Most prominently is Mike’s experience with BioMed Realty including the Coast 9 Redevelopment, Inovio Pharmaceuticals, Precision Diagnostics, Axiom-Ignyta Redevelopment and currently the 9360-9390 Towne Centre Drive Redevelopment.

Mike joined OAC Services in 2018 after a long career with two general contracting firms. OAC Services provides Project Management services for clients on the West Coast and has recently established a presence here in San Diego.

Previously, Mike had worked for Rudolph and Sletten for over 19 years starting as an apprentice carpenter for a brief period before moving to the management side in 1997. Mike worked his way from a project engineer intern up to the project executive level where he recreated the special projects division for R&S in 2012. Mike joined CRB Builders in 2016 and provided oversight for the San Diego region.
Registration Instructions
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Sponsorships Available

To Register and Receive an immediate receipt, use our on-line registration: http://atdevents.net/register.php

ISPE LA, SD, SF Members: If you are an ISPE Member in California, please do not set up a new account, you should already be in our system. Please email Rob Fleming for assistance with your username and/or password.

ISPE Members of other Chapters: You will not be in our system unless you have previously set up an account. Please follow instructions for Non Members below. To update your account to a Member account, please forward your confirmation email from ISPE or ISPE Membership Card to Rob Fleming. We need your Chapter name, your ISPE Member number and expiration date. You can get your Membership card once logged onto the ISPE website (see bottom left side of the screen).

Non Members: If you do not have an account on our system, you can set one up on the site using letters (not numbers) as your username.

**Students: The Student Rate is for individuals who are enrolled full time in a related academic program at an accredited institution. The Student Rate does not apply to working professionals taking one or two courses on the side. To verify your status as a student, we may ask you to supply your student ID and copy of current class schedule. Final eligibility determined by ISPE SD.

Registrations can also be faxed. Complete the form and fax to 949-266-8461.

If paying by check, please mail your check made payable to: ISPE San Diego Chapter, 5319 University Dr., Suite 641, Irvine, CA 92612. Tel: 949-387-9046. Tax ID#33-0551783.

Registration Fee Includes appetizers and free parking
FREE for BioMed Realty Employees (first 10 free)
ISPE Members $70
Non Members $100
REDUCED Student Pricing First 5 Students Free then $30 per student
Event Sponsor $500 (includes a table and two attendees)
Drink Sponsor $250 (helps cover the cost of happy hour, includes one attendee - does not include a table)

Note: If you are between jobs or your company does not support your registration fees, please contact Kimberly Syre (ksyre@cox.net) for reduced fee options or sponsorship opportunities.

Registration or Online Questions? Contact Rob Fleming: rob.fleming@yahoo.com
Name Badges will be given at the event.

Cancellations must be received via email to: rob.fleming@yahoo.com by May 15, 2019 for refund. After the cancellation date if you have reserved a space but do not attend, your payment MUST be remitted, however, an alternate person may attend in your place. If the alternate is not a member, they will need to pay the additional amount for non-members. Name badges will be given at the on-site registration desk.
Registration Form
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REGISTRATION RATES

_________ $70  ISPE Members
_________ $100  Non-Members
_________ Free  BioMed Realty Employees (first 10, then $70 per person)
_________ Free  First Five Students
_________ $30  Additional Students (if free spots are taken)
_________ $500  Event Sponsor (includes table & 2 attendees - please supply names with email addresses below)
_________ $250  Drink Sponsor (includes 1 attendee - does not include a table - please supply name with email address below)

Please list the name of your attendee(s):

CREDIT CARD PAYMENT - Please Indicate Type of Credit Card

_______ VISA  _______ MASTERCARD  _______ AMERICAN EXPRESS

Name on Card_______________________________________Signature: ________________________________

Credit Card #: _________________________________________Exp Date: ___________

YOUR CONTACT INFORMATION:

First and Last Name: ____________________________________________

Title: _______________________________________________________

Company: __________________________________________________

Address: ____________________________________________________

City: __________________________ State: _______ Zip: __________

E-Mail: _____________________________________________________

Phone: ___________________________ Cell: ______________________