

ENGINEERING PHARMACEUTICAL INNOVATION



Manufacturing Execution and Factory Automation Drive Product Quality

Silvio Saouaf – Product Manager, Camstar Systems, Inc.









Camstar Has Been a Leader for Over 25+ Years

• Company At A Glance

- Privately Held
- Founded 1984

• Offices

- USA Charlotte, NC; San Jose, CA
- APAC Singapore; Shanghai; Malaysia
- EMEA Germany; Netherlands; Ireland

• Industries

- Solar
- Semiconductor
- Medical Devices
- BioTech/BioPharma
- Rolled Goods
- Electronics



Headquartered in Charlotte, North Carolina

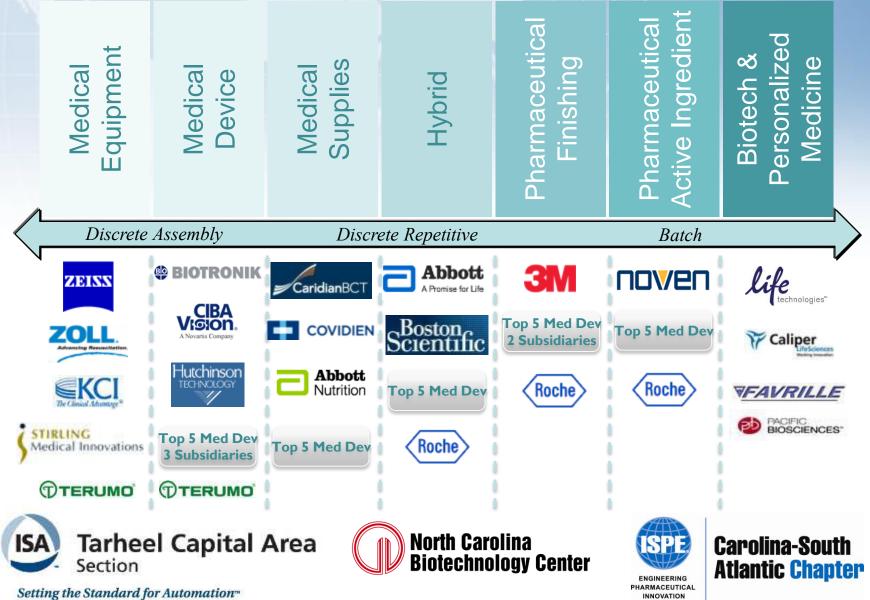


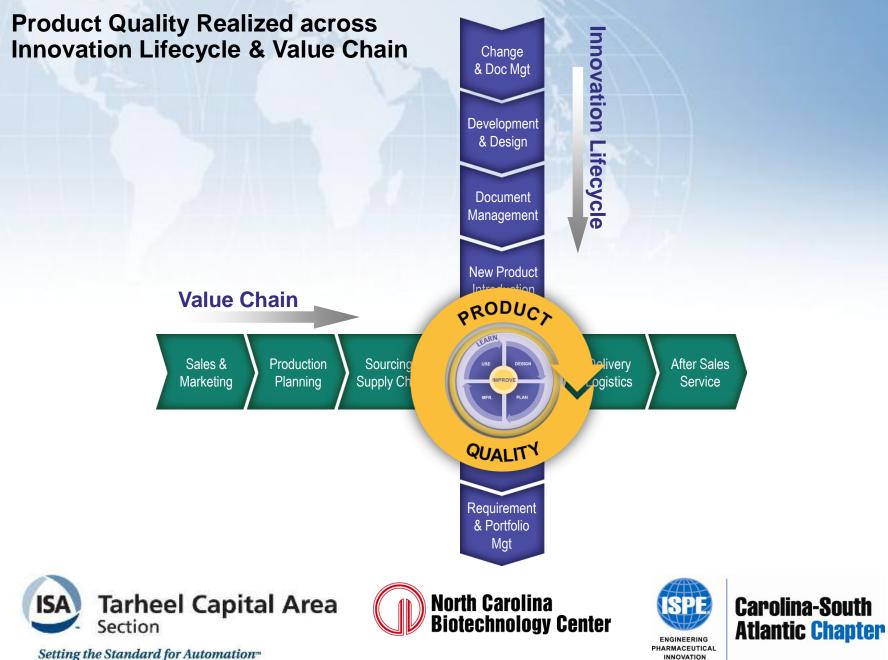




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Camstar Customers Across Life Sciences





Setting the Standard for Automation

Advancing Product Quality: A Holistic Closed-loop Approach



• Define the product/process

Enforce manufacturing per product/process

Manage service & repair, and bring together internal and customer feedback

Improve current and future product designs through learning from all prior stages

And continuously enhance process and product quality.

<u>Then regulatory compliance becomes a</u> <u>natural outcome, rather than a singular</u> <u>objective.</u>

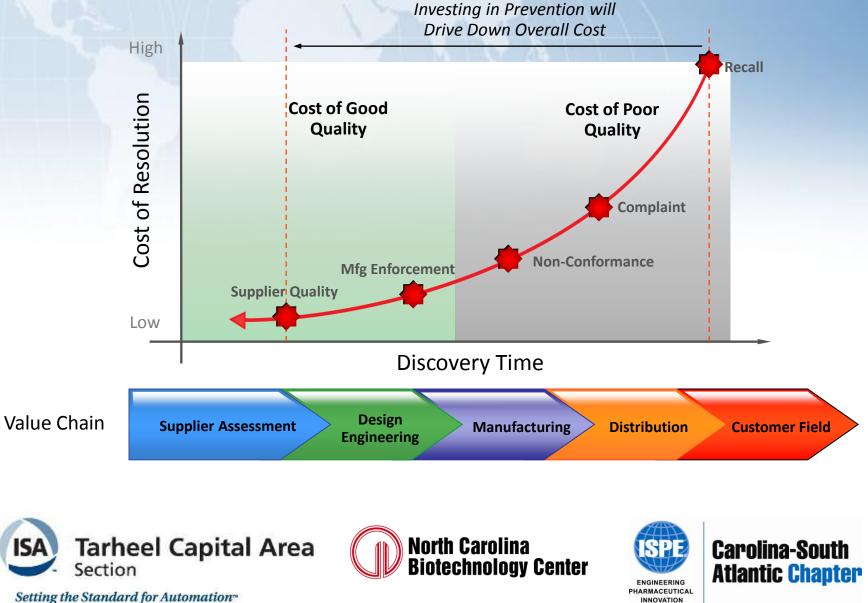






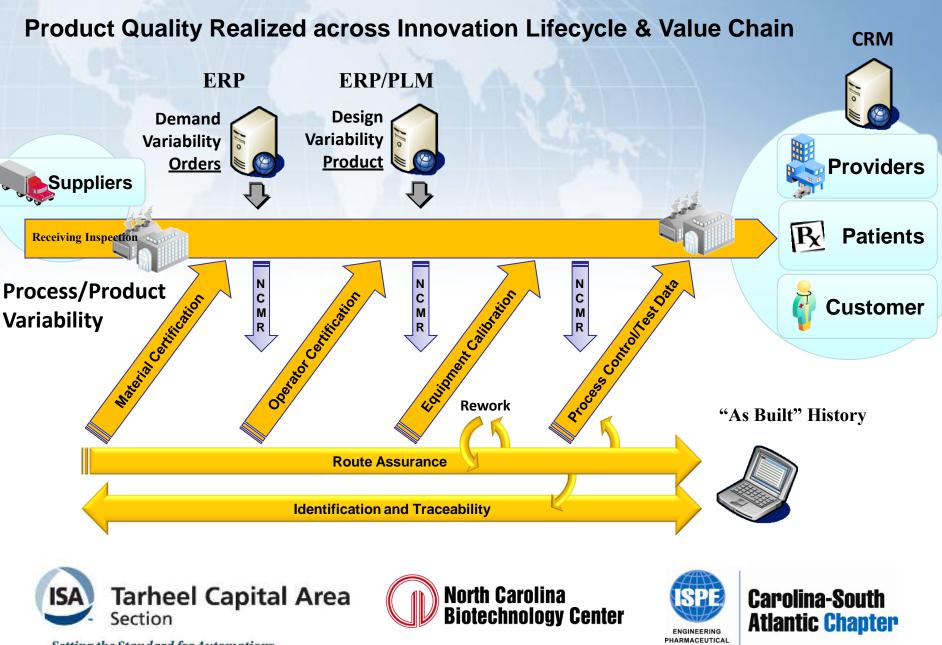
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Product Quality Realized across Innovation Lifecycle & Value Chain



Recalls, Recalls Everywhere InformationWeek Search Blogs Software Security Mobility Windowe Internet Home News Hardware Money.com Get Symbol Current Print Issue Blogs Columns News Stories 🖂 E-mail | 🎒 Print | 🚺 BOOKMARK 📲 🎡 🧳 ... | 🎆 Take Us With You | 🚺 Buzz up! Personal Finance Home **Business News** Markets Retirement Technold Battery Recall Could Cost Dell About \$246 Million Dell said the Sony laptop battery debacle would not lead to any "material" financial Toyota recall costs: \$2 billion PC giant, despite the fact that the recall is expected to cost at least \$246 million. By Edward F. Moltzen CRN Toyota's market share plummets enior writer February 4, 2010: 10:00 AM ET August 18, 2006 03:23 PM Toyota's January recall and the subsequent halt it put on sales of top models ca its worst sales month in more than a decade. Its U.S. market share dropped by points CNNMoney.com) -- Toyota Motor says the massive recalls of to gas pedal problems could end up costing it \$2 billion. 20% Toyota's monthly U.S. market share, in percent 10 January: 11.3% 5 0 2009 '10 2004 2005 2006 2008 SOURCE: Motorintelligence.com | Tobey/The Washington Post - February 3, 2010 **Tarheel Capital Area North Carolina Carolina-South Biotechnology Center** Section **Atlantic Chapter** ENGINEERING PHARMACEUTICAL

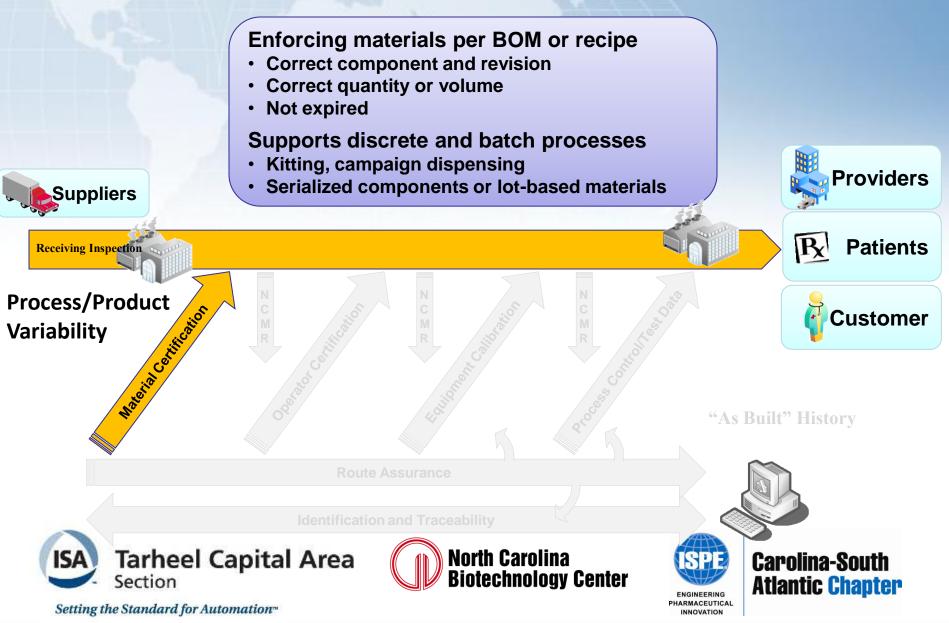
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Setting the Standard for Automation"

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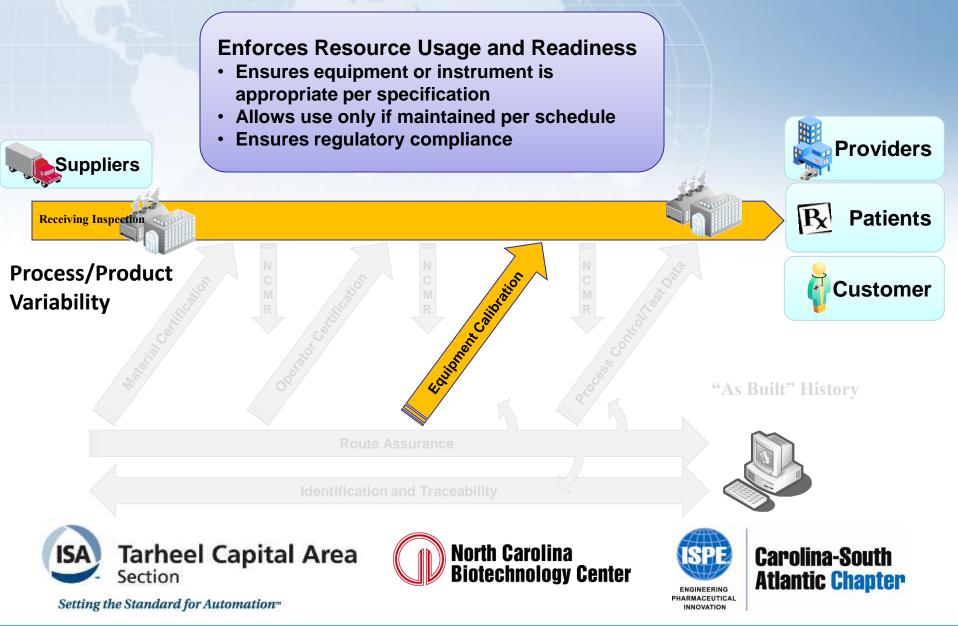
Real-Time Enforcement - Material



Real-Time Enforcement - Man



Real-Time Enforcement - Machine



Real-Time Enforcement - Measure Ensure all data is complete

Prevents "quality escapes"

- Can stop product or process if result is out-of-spec
- Automated data collection and machine automation for speed and accuracy

Prevents scrap with SPC and early warnings

Real-time notification and action for OOS/OOT conditions

Providers

Patients

Customer

R

"As Built" History

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Process/Product

Variability

Suppliers

Route Assurance

dentification and Traceability

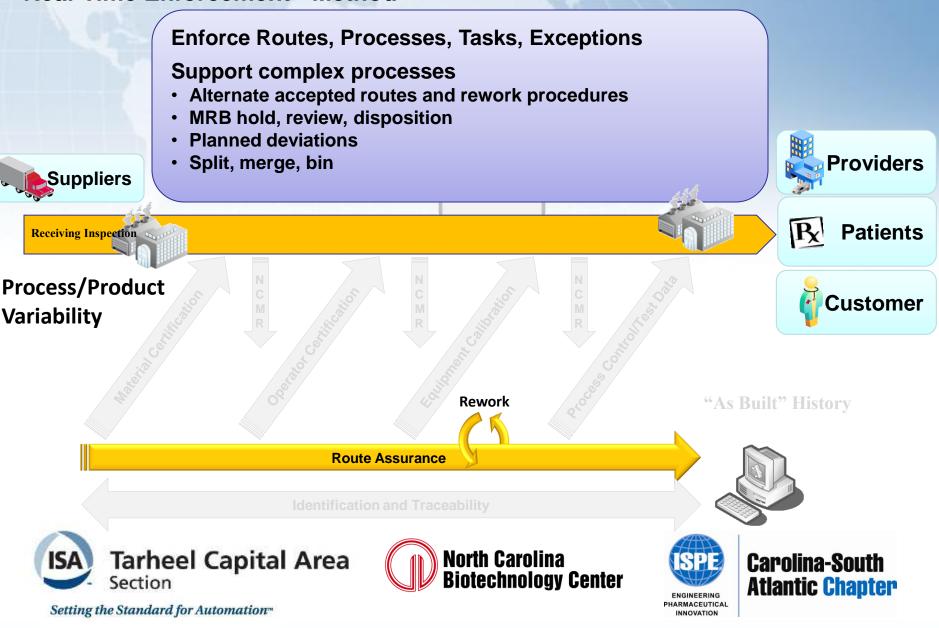




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Process

Real-Time Enforcement - Method





How Can Automation Advance Product Quality?

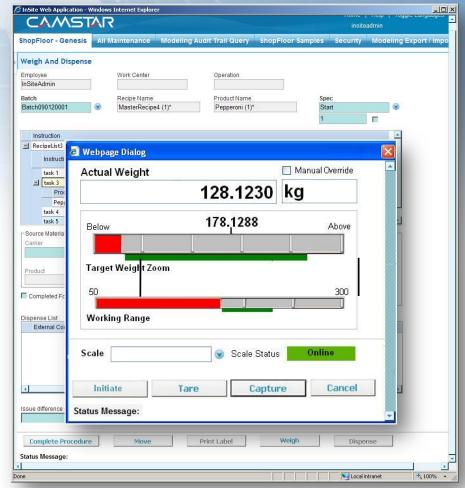
Automates Data Collection

- Direct equipment integration, such as a weigh scale or machine
- Eliminates human error of capturing and recording data collected from the equipment
- Ensure Machine Parameters
 - Automate downloading of machine settings, without the need for human decision
- Error Proof Execution
- Transform "islands of automation"
 - As-manufactured history is complete for correlation and root cause analysis

Reduces Variability



Setting the Standard for Automation**







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How Can Automation Advance Product Quality?

High Speed Data Collection for Data Analysis

- Automatically collect hundreds of WIP and Process data points per second
- Data can be analyzed and correlated with logistics information to improve and refine the product or process definition

Enable Continuous Improvement

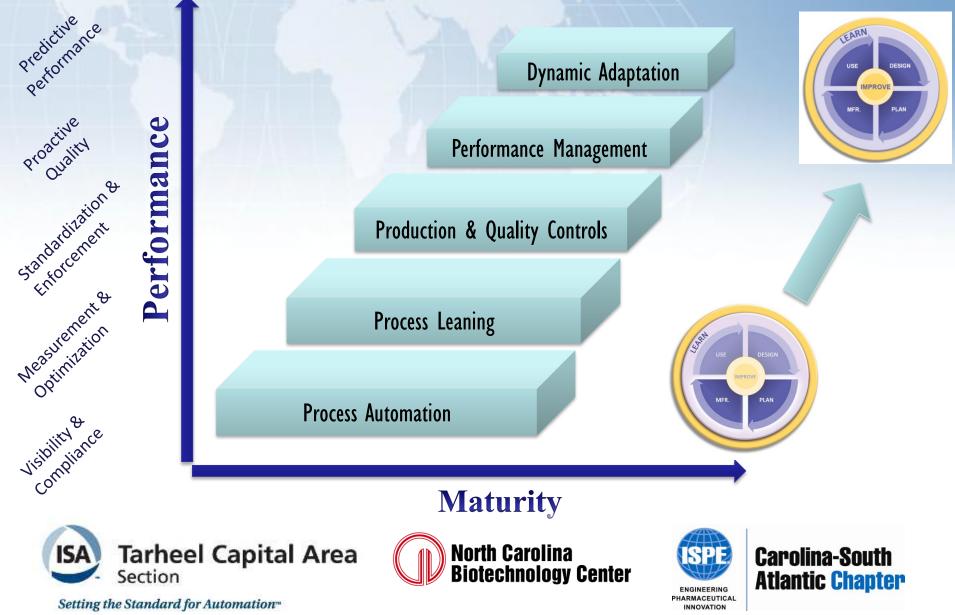
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How Do You Measure the Impact of a Quality Solution Over Time?



How Do You Measure the Impact of a Quality Solution Over Time?

A reduction in the number of quality issues
A reduction in the severity of issues
More preventive actions over time
Better designed products/processes
Fewer issues from the field
Improved customer satisfaction
Positive impact on top, middle and bottom line

Learning Organizations

Improved Product Performance (ADAPT)

Shift from "Compliance" Focus to Quality Performance Focus









Questions?

Silvio Saouaf, Product Manager, Camstar Systems, Inc.









Thank You





